ABC Company
Weekly forecast
Cash flow forecast

Cash receipts	**04-Apr-20**	**11-Apr-20**	**18-Apr-20**	**25-Apr-20**	**02-May-20**	**09-May-20**	**16-May-20**	**23-May-20**	**30-May-20**	**06-Jun-20**	**13-Jun-20**	**20-Jun-20**	**27-Jun-20**	**04-Jul-20**	**11-Jul-20**	**18-Jul-20**	**25-Jul-20**	**01-Aug-20**	**08-Aug-20**	**15-Aug-20**	**22-Aug-20**	**29-Aug-20**	**05-Sep-20**	**12-Sep-20**	**19-Sep-20**	**26-Sep-20**
Collection of opening accounts receivable	200,000	125,000	100,000	50,000	100,000	25,000	75,000	25,000	-	-	-	-	-	25,000	-	-	100,000	-	-	-	-	-	-	-	-	-
Receipt of revenue	-	-	-	-	250	50,250	250	250	64,750	64,750	94,750	64,750	64,750	84,750	64,750	64,750	89,750	64,750	64,750	64,750	64,750	64,750	64,750	64,750	64,750	64,750
Other funding	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
New debt issuance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total cash receipts	200,000	125,000	100,000	50,000	100,250	75,250	75,250	25,250	64,750	64,750	94,750	64,750	64,750	109,750	64,750	64,750	189,750	64,750	64,750	64,750	64,750	64,750	64,750	64,750	64,750	64,750
Cash disbursements																										
Wages and salaries	32,600	-	30,800	-	26,500	-	17,100	-	15,400	-	16,200	-	16,200	-	16,200	-	16,200	-	16,200	-	16,200	-	16,200	-	16,200	-
Benefits	6,520	-	6,160	-	5,300	-	3,420	-	3,080	-	3,240	-	3,240	-	3,240	-	3,240	-	3,240	-	3,240	-	3,240	-	3,240	-
Rental payments	60,000	-	-	-	30,000	-	-	-	-	30,000	-	-	-	30,000	-	-	-	90,000	-	-	-	-	90,000	-	-	-
General and administrative expenses																										
Advertising and promotion	-	-	-	-	-	-	-	-	-	-	-	5,000	-	-	-	-	5,000	-	-	-	5,000	-	-	-	5,000	-
Communications	-	-	-	-	-	-	-	-	-	-	-	10,000	-	-	-	-	10,000	-	-	-	10,000	-	-	-	10,000	-
Insurance	-	-	-	-	-	-	-	10,000	-	-	-	-	10,000	-	-	-	10,000	-	-	-	10,000	-	-	-	-	10,000
Supplies	-	-	-	-	-	-	-	-	5,833	5,833	5,833	5,833	5,833	5,833	5,833	5,833	5,833	5,833	5,833	5,833	5,833	5,833	5,833	5,833	5,833	5,833
Travel	-	-	-	-	-	-	-	-	117	117	117	117	117	117	117	117	117	117	117	117	117	117	117	117	117	117
Interest and bank charges	-	-	-	-	-	-	-	-	-	-	-	2,000	-	-	-	-	2,000	-	-	-	2,000	-	-	-	2,000	-
Management fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Meals and entertainment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Office	-	-	-	-	-	-	-	-	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167	1,167
Professional development	-	-	-	-	-	-	-	-	-	-	-	500	-	-	-	-	500	-	-	-	500	-	-	-	500	-
Equipment rental	-	-	-	-	-	-	-	-	-	-	-	1,500	-	-	-	-	1,500	-	-	-	1,500	-	-	-	1,500	-
Professional fees	-	-	-	-	-	-	-	-	-	-	-	2,000	-	-	-	-	2,000	-	-	-	2,000	-	-	-	2,000	-
Vehicle	-	-	-	-	-	-	-	-	-	-	-	5,000	-	-	-	-	5,000	-	-	-	5,000	-	-	-	5,000	-
Utilities	-	-	-	-	-	-	-	-	-	-	-	10,000	-	-	-	-	10,000	-	-	-	10,000	-	-	-	10,000	-
Property taxes	-	-	-	-	-	-	-	-	-	-	-	10,000	-	-	-	-	10,000	-	-	-	10,000	-	-	-	10,000	-
Other cash disbursements	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Payment of opening accounts payable	110,000	125,000	110,000	105,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Debt repayment																										
Principal	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	40,000	-	-	-	-	40,000	-	-	-
Interest	4,167	-	-	-	4,167	-	-	-	-	4,167	-	-	-	4,167	-	-	-	4,000	-	-	-	-	3,833	-	-	-
Principal - new debt	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest - new debt	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital expenditures	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
HST remittance (refund)	-	-	-	10,000	-	-	-	11,250	-	-	-	-	11,045	-	-	-	15,680	-	-	-	51,680	-	-	-	-	34,825
Total cash disbursements	218,287	130,000	151,960	120,000	120,967	55,000	75,520	76,250	80,597	96,283	81,557	58,117	52,602	46,283	31,557	12,117	103,237	146,117	31,557	12,117	139,237	12,117	165,390	12,117	77,557	56,942
Net cash flow	**(18,287)**	**(5,000)**	**(51,960)**	**(70,000)**	**(20,717)**	**20,250**	**(270)**	**(51,000)**	**(15,847)**	**(31,533)**	**13,193**	**6,633**	**12,148**	**63,467**	**33,193**	**52,633**	**86,513**	**(81,367)**	**33,193**	**52,633**	**(74,487)**	**52,633**	**(100,640)**	**52,633**	**(12,807)**	**7,808**
Opening cash (operating line) balance	(300,000)	(318,287)	(323,287)	(375,247)	(445,247)	(465,963)	(445,713)	(445,983)	(496,983)	(512,830)	(544,363)	(531,170)	(524,537)	(512,388)	(448,922)	(415,728)	(363,095)	(276,582)	(357,948)	(324,755)	(272,122)	(346,608)	(293,975)	(394,615)	(341,982)	(354,788)
Closing cash (operating line) balance	**(318,287)**	**(323,287)**	**(375,247)**	**(445,247)**	**(465,963)**	**(445,713)**	**(445,983)**	**(496,983)**	**(512,830)**	**(544,363)**	**(531,170)**	**(524,537)**	**(512,388)**	**(448,922)**	**(415,728)**	**(363,095)**	**(276,582)**	**(357,948)**	**(324,755)**	**(272,122)**	**(346,608)**	**(293,975)**	**(394,615)**	**(341,982)**	**(354,788)**	**(346,980)**
Operating line limit	435,181	455,363	440,544	423,225	431,969	454,463	478,956	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	486,675	478,030	485,065	466,070	467,425	448,780	491,815	491,570	492,925	474,280
	ON-SIDE	**ON-SIDE**	**ON-SIDE**	**OFF-SIDE**	**OFF-SIDE**	**ON-SIDE**	**ON-SIDE**	**ON-SIDE**	**OFF-SIDE**	**OFF-SIDE**	**OFF-SIDE**	**OFF-SIDE**	**OFF-SIDE**	**ON-SIDE**	**ON-SIDE**	**ON-SIDE**	**ON-SIDE**	**ON-SIDE**	**ON-SIDE**	**ON-SIDE**	**ON-SIDE**	**ON-SIDE**	**ON-SIDE**	**ON-SIDE**	**ON-SIDE**	**ON-SIDE**	**ON-SIDE**

Margin formula

Accounts receivable																										
Opening		825,000	689,750	679,500	644,250	659,000	623,500	613,000	632,500	672,000	672,000	692,000	662,000	662,000	687,000	642,000	642,000	642,000	517,000	517,000	517,000	517,000	517,000	517,000	517,000	517,000
Add: Credit sales		64,750	114,750	64,750	64,750	64,750	64,750	94,750	64,750	64,750	84,750	64,750	64,750	89,750	64,750	64,750	64,750	64,750	64,750	64,750	64,750	64,750	64,750	64,750	64,750	64,750
Less: collections		(200,000)	(125,000)	(100,000)	(50,000)	(100,250)	(75,250)	(75,250)	(25,250)	(64,750)	(64,750)	(94,750)	(64,750)	(64,750)	(109,750)	(64,750)	(64,750)	(189,750)	(64,750)	(64,750)	(64,750)	(64,750)	(64,750)	(64,750)	(64,750)	(64,750)
Closing		689,750	679,500	644,250	659,000	623,500	613,000	632,500	672,000	672,000	692,000	662,000	662,000	687,000	642,000	642,000	642,000	517,000	517,000	517,000	517,000	517,000	517,000	517,000	517,000	517,000
Less: unallowed receivables:																										
<30 days	OFF	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30-60 days	OFF	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
60-90 days	OFF	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
90-120 days	ON	(50,000)	(50,000)	(50,000)	(50,000)	(25,000)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
120-150 days	ON	(75,000)	(75,000)	(75,000)	(75,000)	(50,000)	(50,000)	(50,000)	(25,000)	(25,000)	(25,000)	(25,000)	(25,000)	(25,000)	-	-	-	-	-	-	-	-	-	-	-	-	-
>150 days	ON	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	(100,000)	-	-	-	-	-	-	-	-	-	-
Margined receivables		464,750	454,500	419,250	434,000	448,500	463,000	482,500	547,000	547,000	567,000	537,000	537,000	562,000	542,000	542,000	542,000	517,000	517,000	517,000	517,000	517,000	517,000	517,000	517,000	517,000
Inventory																										
Opening		250,000	253,238	258,975	262,213	265,450	268,688	271,925	276,663	279,900	283,138	287,375	290,613	293,850	298,338	301,575	304,813	308,050	311,288	314,525	317,763	321,000	324,238	327,475	330,713	333,950	337,188
Add: Purchases		32,375	57,375	32,375	32,375	32,375	32,375	47,375	32,375	32,375	42,375	32,375	32,375	44,875	32,375	32,375	32,375	32,375	32,375	32,375	32,375	32,375	32,375	32,375	32,375	32,375	32,375
Less: Sales		(29,138)	(51,638)	(29,138)	(29,138)	(29,138)	(29,138)	(42,638)	(29,138)	(29,138)	(38,138)	(29,138)	(29,138)	(40,388)	(29,138)	(29,138)	(29,138)	(29,138)	(29,138)	(29,138)	(29,138)	(29,138)	(29,138)	(29,138)	(29,138)	(29,138)	(29,138)
Closing		253,238	258,975	262,213	265,450	268,688	271,925	276,663	279,900	283,138	287,375	290,613	293,850	298,338	301,575	304,813	308,050	311,288	314,525	317,763	321,000	324,238	327,475	330,713	333,950	337,188	340,425

Margin formula	%	Maximum																									
Margin on accounts receivable	75%		348,563	340,875	314,438	325,500	336,375	347,250	361,875	410,250	410,250	425,250	402,750	402,750	421,500	406,500	406,500	406,500	387,750	387,750	387,750	387,750	387,750	387,750	387,750	387,750	387,750
Margin on inventory	50%	150,000	126,619	129,488	131,106	132,725	134,344	135,963	138,331	139,950	141,569	143,688	145,306	146,925	149,169	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000	150,000
Less: priority payables			(40,000)	(15,000)	(5,000)	(35,000)	(38,750)	(28,750)	(21,250)	(28,788)	(42,575)	(35,113)	(29,900)	(21,045)	(32,190)	(37,835)	(28,535)	(35,680)	(51,075)	(59,720)	(52,685)	(71,680)	(70,325)	(88,970)	(45,935)	(46,180)	(44,825)	(63,470)
Net margin availability			435,181	455,363	440,544	423,225	431,969	454,463	478,956	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	486,675	478,030	485,065	466,070	467,425	448,780	491,815	491,570	492,925	474,280
Utilized			318,287	323,287	375,247	445,247	465,963	445,713	445,983	496,983	512,830	544,363	531,170	524,537	512,388	448,922	415,728	363,095	276,582	357,948	324,755	272,122	346,608	293,975	394,615	341,982	354,788	346,980
Excess / deficit margin position			116,895	132,076	65,297	(22,022)	(33,995)	8,749	32,973	3,017	(12,830)	(44,363)	(31,170)	(24,537)	(12,388)	51,078	84,272	136,905	210,093	120,082	160,310	193,948	120,817	154,805	97,200	149,588	138,137	127,300